

Digital Divide: An Econometric Study of the Determinants in Information-poor Countries

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There can not be two opinions on the importance of Information and Communication Technology (ICT) for economic development. However, real disparities exist in access to and use of ICT across countries. The digital divide is a complicated matter of varying levels of access, basic usage, and applications of ICT among countries and peoples. Using the Gompertz Technology Diffusion model, this paper attempts to measure the contribution of factors such as affordability, knowledge, infrastructure, human capital, trade openness, and economic and social environment in the technology diffusion process, specially in the case of information-poor countries.

JEL classification: O33, L96

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I. INTRODUCTION

The need for access to Information and Communication Technology (ICT) for accelerated economic development has increased manifold in the information age. Not only are the new technologies considered a key to unlocking economic growth, they impinge on and can impact virtually all aspects of development. In this regard, a number of well-known declarations concerning developmental applications of Information and Communication Technology (ICT) rest on the experiences of high- or middle-income countries, and are simply assumed to be valid in other settings as well.

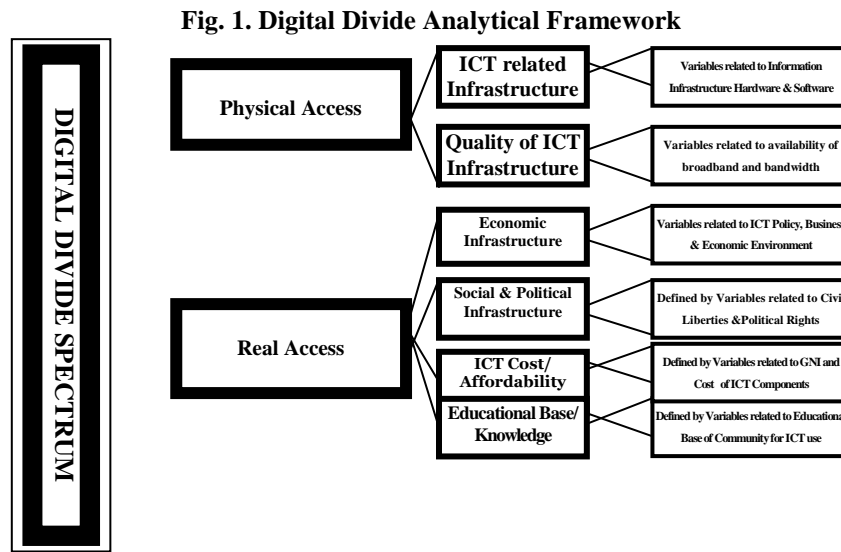
With its power to influence profoundly every sector of the economy, improved access to information and communications is central to improving the lives of people in the third world. And institutions in these countries, ranging from public bureaucracies and large enterprises, to small businesses and NGOs have the obvious need to improve their efficiency and effectiveness through access to modern means of communication i.e. computers, basic software and internet. All of this and much more, would be done if there were no constraints (or relatively malleable constraints) on governments, communities and individuals attempting to improve the quality of life in the developing world—just as it has been done in the advanced industrial world. However, there are extremely serious constraints on using ICT to improve the lot of most people in the Third World. These constraints are only partially technical and to a greater extent, they are economic, social and political. They flow not only from unresolved problems of poverty and economic inequality in particular countries and regions, but also from the structure and dynamics of

the global economic system. Furthermore, whatever efforts are made to improve access to ICT in these countries, these take place within extremely varied cultures and social structures which shape the outcome of technological change in particular ways. Both the need for certain ICT products and their use may, thus, differ markedly from what might be expected in advanced industrial societies.

Thus far the gains of the digital revolution have been confined to a comparatively small group of countries, mainly in the industrialised world. The unequal distribution of the new and old the ICT across countries and associated efficiency gains go by the name of Digital Divide. It is the logical consequence of the social and economic imbalances that already exist within and across the countries. Although broadening of physical access to information and communication technologies is often a *necessary* step in reducing the digital divide, it is almost never *sufficient* to do so because the problem goes beyond the physical access and is related to real access. Physical access is determined by the availability of ICT related to infrastructure and its quality. But 'Real Access' is determined by: affordability; knowledge; IT training; its usage; human capital; sociopolitical conditions; and economic infrastructure available in a country.

Section I introduces the problem and gives the analytical framework used in the papers. Section II details the methodology. Section III describes the variables included in the study in the light of the literature review. This section also analyses the data sources. Section IV reports empirical findings of the study, and Section V summarises the findings of the study.

Figure 1 below throws light on the digital divide spectrum.



A glance at Figure 1 shows the presence of two sets of physical and real factors which influence countries access to ICT. We use this framework to place different information poor countries along Digital Access Index (DAI) ranking scale across countries. This is shown in Table 1.

Table 1

'Information-poor Countries' included in Analysis with Digital Access Index (DAI) Score Less than or Equal to 0.37 out of 1

| African Countries | | | | | | | |
|----------------------|-------|-------------------|-------|------------|-------|----------|-------|
| Country | Score | Country | Score | Country | Score | Country | Score |
| Algeria | 0.37 | Djibouti | 0.15 | Madagascar | 0.15 | Sudan | 0.13 |
| Benin | 0.12 | Egypt | 0.40 | Malawi | 0.15 | Tanzania | 0.15 |
| Burkina Faso | 0.08 | Equatorial Guinea | 0.20 | Mali | 0.09 | Uganda | 0.17 |
| Burundi | 0.10 | Ethiopia | 0.10 | Mauritania | 0.14 | Zambia | 0.17 |
| Cameroon | 0.16 | Gambia | 0.13 | Mozambique | 0.12 | Zimbabwe | 0.29 |
| Central African Rep. | 0.10 | Ghana | 0.16 | Nepal | 0.19 | | |
| Chad | 0.10 | Guinea | 0.10 | Niger | 0.04 | | |
| Comoros | 0.13 | Guinea-Bissau | 0.10 | Nigeria | 0.15 | | |
| Congo | 0.17 | Kenya | 0.19 | Rwanda | 0.15 | | |
| Côte d'Ivoire | 0.13 | Lesotho | 0.19 | Senegal | 0.14 | | |
| Asian Countries | | | | | | | |
| Armenia | 0.30 | Pakistan | 0.24 | | | | |
| Azerbaijan | 0.24 | Syria | 0.28 | | | | |
| Bangladesh | 0.18 | Tajikistan | 0.21 | | | | |
| Bhutan | 0.13 | Turkmenistan | 0.37 | | | | |
| Cambodia | 0.17 | Uzbekistan | 0.31 | | | | |
| Georgia | 0.37 | Viet Nam | 0.31 | | | | |
| India | 0.32 | | | | | | |
| Indonesia | 0.34 | | | | | | |
| Kyrgyzstan | 0.32 | | | | | | |
| Lao P.D.R. | 0.15 | | | | | | |
| American Countries | | | | | | | |
| Haiti | 0.15 | | | | | | |
| Honduras | 0.29 | | | | | | |
| Nicaragua | 0.19 | | | | | | |
| European Country | | | | | | | |
| Moldova | 0.37 | | | | | | |
| Oceania | | | | | | | |
| Papua New Guinea | 0.26 | | | | | | |

Source: International Telecommunication Indicators 1998–2003.

Note: Scores are on a scale of 0 to 1 where 1 = highest access and 0 = lowest score. DAI values are shown to hundreds of a decimal point. Countries with the same DAI value are ranked by thousands of a decimal point by ITI.

Because of considerable differences in physical and real access across countries, it would be important to estimate the relative significance of various determinants of digital divide. This should help in identifying the factors that shape the environment in which modern ICT get diffused into the economies and what makes particular applications and services useful, especially in the case of information poor countries.

II. METHODOLOGY

Using Gompertz Technology Diffusion model, this study estimates factors that are responsible for the slow technology diffusion process in the information poor countries. This kind of model was used by [Stoneman (1983)] for modeling spread of computers. The specifications of the model are as follows:

T_{it} is an indicator of Information and Communication Technology (ICT) in a country i in year ' t ' and T_i^* be its post diffusion or equilibrium level or value (T_i^* or equilibrium level of ICT in country ' i ' will be a function of exogenous demand side variables).

Most of the models of technology of technology adoption assume that over time T_{it} tends to T_i^* along an S-shaped path i.e. this model assumes that spread between the value of the ICT indicator in year ' t ' and its value in year ' $t-1$ ' is a function of the spread between a target value (or post diffusion value) T_i^* and value in year $t-1$.

$$\ln T_{it} - \ln T_{it-1} = \alpha_i (\ln T_i^* - \ln T_{it-1}) \quad \dots \quad \dots \quad \dots \quad (1)$$

Where α_i is the speed of adjustment taken to be constant in our analysis.

Moreover we assume that most of the explanatory variables change over time. We may say that T_i^* is time dependent and express it as:

$$\ln T_{it}^* = \beta_{io} + \beta_{il} \ln Y_{it} + \gamma' Z_{it} \quad \dots \quad \dots \quad \dots \quad \dots \quad (2)$$

where post diffusion level of technology is a function of Y_{it} , i.e. the national income of the country ' i ' in year ' t ' and Z_{it} , which is the vector of other possible variables describing the demand or supply conditions e.g. infrastructure, openness to international trade, economic freedom, knowledge or educational base of country ' i ' in year ' t '.

The estimable equation is obtained by inserting (2) in to (1).

$$\ln T_{it} - \ln T_{it-1} = \alpha_i \beta_o + \alpha_i \beta_{il} \ln Y_{it} + \alpha_i \gamma' Z_{it} - \alpha_i \ln T_{it-1} + \varepsilon \quad \dots \quad (3)$$

where ε is a white noise i.e. where the error terms are uncorrelated with zero mean and σ^2 variance.

III. DESCRIPTION OF THE VARIABLES AND DATA SOURCES

The estimates of Gompertz Technology Diffusion model are reported in Section IV of this research paper for four ICT indicators i.e. cellular mobile subscribers per 100 inhabitants, personal computers per 100 inhabitants, internet hosts per 10,000 inhabitants, and internet users per 10,000 inhabitants. The data on these variables are for the period 1998–2003. The first three variables are taken as indicators of the state of the ICT infrastructure, so they will help to study the diffusion process of ICT infrastructure, while the fourth indicator, internet users, measures access to the internet. It is worth noting that the difference between communication technology and information technology has become blurred. For example, mobile phones are primarily tools of communication, but with the advent of wireless applications, consumers can access data and information via

cellular phone. The internet is mainly an indicator of information technology, yet, many internet users communicate with other users from their personal computers. Thus, all three information indicators: internet hosts, internet users and personal computers have also become tools of communication.

The first explanatory variable in estimable equation is Gross National Income (GNI) per capita measured in international dollars. This variable is included to capture affordability. GNI is converted to international dollars using purchasing power parity rates. An international dollar has the same purchasing power over GNI as a U.S. dollar has in United States. Purchasing power parity (PPP) rates provide a standard measure allowing comparison of real price levels between countries, just as conventional price indices allow comparison of real values over time. Data for GNI is taken from world development indicators database, 2003. Historical data from developed nations indicate that adoption and diffusion of ICT is highly correlated with income. Countries with higher per capita income invest more in research and development and, hence, are more able to discover and use advanced information technologies. Prior to the spread of the internet, fixed telephones Hardy (1980) and telephone infrastructure Norton (1992) were used to model communication effects on economic growth. Since mid-1990s however other indicators of ICT began to be emphasised and more robust econometric tests are being employed. In general, the association between ICT and income is expected to be strong and positive.

The first variable in vector 'Z' is education. Low levels of education and literacy are expected to hinder both real accessibility and dissemination of ICT. Since the use of knowledge-based products requires a basic level of literacy, we would expect to see higher education causing higher ICT use and its consumption. Diffusion of ICT may require higher or tertiary education, and scientific research. Kiiski and Pohjola (2002) showed that, in a sample including developing and OECD countries, tertiary education had a positive and statistically significant influence on ICT diffusion. In contrast, Hargittai (1999), and Kiiski and Pohjola (2002) have found that in the case of industrial countries, education did not seem to influence ICT diffusion. These conflicting results suggest that this can be an important explanatory variable and need to be empirically tested. Also, in a sample that included both developed and developing countries, Norris (2000) shows that education did not have a significant influence on ICT diffusion. Consistent data on tertiary education are not available for all the countries in the sample. This study uses adult literacy and the education index instead. This index is also used by UNDP in generating the human development index (HDI).

This study uses three freedom indicators, which in fact represent the economic, social and political infrastructure in the economy that create an environment conducive for the spread of modern technologies i.e. ICT. The first indicator is the index of economic freedom published by the Heritage Foundation. This index is an average score of 10 indexes measured on a one-to-five scale, with 5 indicating the highest level of economic freedom. The 10 indexes assess trade policy, monetary policy, capital flows and foreign investment, wage and price control, banking and financial regulations, intellectual property and black markets, property rights, regulation, transparency and bureaucracy, government intervention in the economy, and the fiscal burden of the government (taxes and government expenditure). At least in cross-sectional analyses,

greater (higher index) economic freedom is expected to be associated with higher GDP, higher levels of education or literacy rates, and stronger ICT indicators.

The other freedom indicators are the index of political rights and the index of civil liberties. By including these indices, we follow the work of Norris (2000) and try to explore whether countries with higher levels of civil and political freedom could also have greater ICT diffusion. These two indexes are measured on a one-to-seven scale, with 7 indicating the highest degree of freedom. The correlation between these indices and income is expected to be positive.

The other variables included in vector 'Z' are trade policy indicators. Openness to international trade is one of two trade policy indicators used in this study. It is measured as the ratio of the sum of exports and imports to GDP in world prices. The role of trade policy is important. For example, Jussawalla (1999) claims that East Asian nations fostered ICT production through openness and export-oriented investments. Both exports and imports may offer a channel for increased adoption and diffusion of ICT. Some imported goods and services require the existence of specific ICT to be operational. In some cases, ICT may be embodied in the imported products. Similarly, to enhance their exports, firms find it increasingly necessary to make use of ICT. Mobile phones, internet use, computerized operations are all tools used to improve the efficiency of conducting business in the global market. These tools tend to reduce the level of imperfect information and incomplete markets. As argued by Stiglitz (1989), imperfect information results in less trade. Thus, we would expect a positive and significant correlation between ICT and openness to international trade. The second international trade variable is foreign direct investment (FDI). Inward FDI usually allows recipient economies' access to advanced technologies, managerial skills and higher level of know-how. Transnational corporations tend to standardise their operations around the world and train workers in host countries according to their skill standards, including the use of ICT. Moreover, FDI may replace ICT as a medium for information and knowledge diffusion in cases where information and knowledge associated with ICT have a proprietary feature. As emphasised by Bedi (1999), '...in such cases, the role of ICT in enabling access is limited, and other measures such as trade and foreign direct investment may be appropriate conduits for disseminating information and knowledge'. Thus, it is reasonable to expect higher inward FDI to contribute to ICT diffusion.

Other variables which have been emphasised in the literature as potential determinants of ICT diffusion include knowledge of English language Kiiski and Pohjola (2002), income distribution [Bedi (1999); Hargittai (1999) and Pohjola (2000)], and competition in the telecommunication industry [Hargittai (1999); Jayakar (1999); and Kiiski and Pohjola (2002)]. The empirical evidence on the impact of these variables, particularly in developing countries, is ambiguous or more in support of their insignificance. So, they are not included as explanatory variables.

IV. EMPIRICAL RESULTS

The results from the linear estimation of Gompertz Technology Diffusion model exploring the factors that influence ICT diffusion are reported in Tables 2–5. To test the robustness of the model, four equations were estimated. As mentioned earlier, the use of ICT in an economy can be seen through four indicators i.e. internet users, internet hosts,

number of personal computers and mobile phone subscribers. Table 2 displays the statistical results from estimating the model with internet use as the relevant ICT variable. Table 3 reports the findings when personal computers were the relevant ICT indicator. Tables 4 and 5 report the results associated with internet hosts, and mobile phones, respectively.

Equations /columns (1) and (2) in each table differ in terms of right hand side variables because in each table (except internet hosts) the first equation reports the findings about those right hand side variables selected as a result of stepwise model selection procedure from all entered variables. Here one thing is worth mentioning that the selected model in above mentioned three cases as a result of stepwise selection

Table 2

| <i>Estimates of the Gompertz Technology Diffusion Model</i> | | |
|---|----------------------|---------------------|
| Cross-section Results for Countries with DRI Score Less than or Equal to 0.4 | | |
| Dependent Variable (Internet Users) $\ln U_2 - \ln U_{98}$ | (1) | (2) |
| Speed of Diffusion | 0.718*** (0.070) | 0.780*** (0.072) |
| Constant $\alpha\beta_0$ | -3.918** (1.943) | -4.267** (1.947) |
| GNI per Capita $\alpha\beta_1$ | 0.549*** (0.200) | 0.491*** (0.202) |
| Adult Literacy Secondary and Tertiary Education Education Index | | 1.097** (0.573) |
| Civil Liberties | | 0.06347 (0.057) |
| Economic Freedom | | 0.08149 (0.071) |
| Foreign Direct Investment Openness to International Trade | 0.567*** (0.172) | 0.383** (0.185) |
| Personal Computers -98 | | 0.163* (0.097) |
| Internet Access Cost | -0.295*** (0.109) | -0.230** (0.113) |
| F-Test | 32.163*** | 18.450*** |
| R | 0.879 | 0.902 |
| R^2 | 0.772 | 0.813 |
| Adjusted R^2 | 0.748 | 0.769 |
| Number of Observations | 42 | 42 |

Note: Standard errors are in parentheses.* =Significant at (0.10), i.e., at 10 percent, **=Significant at (0.05), i.e., at 5 percent and ***=Significant at (0.01), i.e., at 1 percent.

Table 3

Estimates of the Gompertz Technology Diffusion Model

| Cross-section Results for Countries with DRI Score Less than or Equal to 0.4 | | |
|---|-----------------------|-----------------------|
| Dependent Variable (Personal Computers) $\ln PC_{92} - \ln PC_{98}$ | | |
| | (1) | (2) |
| Speed of Diffusion α | 0.810*** (0.115) | 0.804*** (0.118) |
| Constant $\alpha\beta_0$ | -4.734*** (1.526) | -3.991*** (1.507) |
| GNI per Capita $\alpha\beta_0$ | 0.561*** (0.184) | 0.537*** (0.189) |
| Adult Literacy | 0.01483*** (0.005) | 0.01311*** (0.005) |
| Secondary and Tertiary Education | | |
| Education Index | | |
| Political Rights | | |
| Civil Liberties | | |
| Economic Freedom | 0.155** (0.088) | |
| Foreign Direct Investment | | |
| Openness to International Trade | | |
| Personal Computers -98 | 0.334*** (0.087) | |
| Internet Access Cost | | |
| F- Test | 13.935*** | 15.748*** |
| R | 0.812 | 0.794 |
| R ² | 0.659 | 0.630 |
| Adjusted R ² | 0.612 | 0.600 |
| Number of Observations | 41 | 41 |

Note: Standard errors are in parentheses.* =Significant at (0.10), i.e., at 10 percent, **=Significant at (0.05), i.e., at 5 percent and ***=Significant at (0.01), i.e., at 1 percent.

Table 4

Estimates of the Gompertz Technology Diffusion Model

| Cross-section Results for Countries with DRI Scores Less than or Equal to 0.4 | |
|--|----------------------|
| Dependent Variable Internet Hosts ($\ln H_{02} - \ln H_{98}$) | |
| Speed of Diffusion α | 0.379*** (0.139) |
| Constant $\alpha\beta_0$ | -6.659*** (2.484) |
| GNI per Capita $\alpha\beta_1$ | 0.889*** (0.291) |
| Economic Freedom | 0.295*** (0.166) |
| F- Test | 4.068*** |
| R | 0.508 |
| R ² | 0.259 |
| Adjusted R ² | 0.200 |
| Number of Observations | 38 |

Note: Standard errors are in parentheses.* =Significant at (0.10), i.e., at 10 percent, **=Significant at (0.05), i.e., at 5 percent and ***=Significant at (0.01), i.e., at 1 percent.

Table 5

Estimates of the Gompertz Technology Diffusion Model

| Cross-section Results for Countries with Low DRI Scores Less than or Equal to 0.4 | | |
|--|--------------------|--------------------|
| Dependent Variable Mobile Phones ($\ln M_{02} - \ln M_{98}$) | | |
| | (1) | (2) |
| Speed of Diffusion α | -0.330 (0.908) | -1.958 (1.768) |
| | 0.400*** | 0.455*** |
| Constant $\alpha\beta_0$ | (0.086) | (0.099) |
| | | 0.217 (0.203) |
| GNI per Capita $\alpha\beta_1$ | | |
| Openness to International Trade | 0.573** (0.264) | 0.549** (0.265) |
| F- Test | 11.677*** | 8.191*** |
| R | 0.560 | 0.574 |
| R^2 | 0.314 | 0.330 |
| Adjusted R^2 | 0.287 | 0.289 |
| Number of Observations | 53 | 53 |

Note: Standard errors are in parentheses. * =Significant at (0.10), i.e., at 10 percent, **=Significant at (0.05), i.e., at 5 percent and ***=Significant at (0.01), i.e., at 1 percent. (This should be cleared.)

procedure is also consistent with the model selected through forward selection procedure i.e. the both methods select the same explanatory variables. Equation (2) provides the estimates of the model including those explanatory variables selected as a result of backward model selection procedure. Moreover all the four estimated equations satisfy the basic assumptions of linear models as all have been duly checked (checking includes co-linearity diagnostic through VIF(variance inflate factor), and autocorrelation through Durbin-Watson test.

The underlying assumption here is that the diffusion process is the same in all countries i.e. the parameter values of Gompertz Technology Diffusion model take the same value for all 'i' or countries, moreover the speed of diffusion is assumed to be constant over time. However it would be more appropriate to make it time dependent as suggested by Kiiski and Pohjola (2002), but in order to make the analysis simple it is assumed so.

Table 2 displays the statistical results of internet use as the relevant ICT indicator. The empirical results indicate that in case of internet users both of the equations show that model adequately captures the diffusion process since the speed of diffusion or adjustment (coefficient on the lagged value of this variable) is highly significant in both cases. Speed of diffusion is 0.718 in case of Equation (1) and 0.780 in case of Equation (2) and in both cases significant at 99 percent confidence level. Moreover income, education, openness to international trade, stock of personal computers and internet access cost turn out to be highly significant i.e. at 99 percent confidence level in both equations. However civil liberties and economic freedom come up with correct signs, but are not as significant explanatory variables. If we make a comparison of two selected models, the model selected through backward selection procedure (Equation 2) is a little better than one selected through stepwise procedure (Equation 1) as it slightly improves the value of adjusted R-squared i.e. from 0.75 in Equation (1) to 0.77 in Equation (2).

Table 3 displays the results of the model where ICT is represented by the number of personal computers per 100 inhabitants. Again in this case the speed of diffusion (α) is highly significant in both the selected models as it is 0.180 in case of Equation (1), and 0.804 in the case of Equation (2) and is significant at 99 percent confidence level. In the case of internet users income, adult literacy, economic freedom, internet users turn out to be highly significant at 99 percent confidence level. Moreover out of the two models selected through two different selection procedures, Equation (1) is more appropriate i.e. selected through stepwise and forward selection procedures as it gives slightly improved value of R-square (i.e. 0.612) as compared to 0.6 in the case of Equation (1).

Table 4 displays the results when internet hosts was the ICT indicator in an economy or dependent variable. Although the speed of diffusion is significant at 99 percent confidence level in the selected model but the value of R-square is very low. However the results suggest that income and economic freedom are other important significant explanatory variables that too are significant at 99 percent confidence level. Moreover model fails to provide support for the influence of education or literacy on internet host diffusion.

Finally, Table 5 reports the findings when mobile phone is an indicator of ICT. Again in this case speed of diffusion adjustment is significant at 99 percent level of confidence, but model captures weakly the diffusion process because here again the value of adjusted R-square is low. Moreover, this is the only ICT indicator where income does not come out to be significant. The only significant variable is openness to international trade which is significant at 95 percent level of confidence.

In summary, the empirical results provide support for the role of income as a major determinant of ICT diffusion because it comes out to be significant at 99 percent confidence level in the case of internet use, internet hosts and personal computers. This is consistent with the conclusions in Niininen (2001), Hargittai (1999), Quah (2001), Norris (2000), and Kiiski and Pohjola (2002). Thus showing that adoption and diffusion of modern information and communication technology is highly correlated with income level. Countries with higher per capita income invest more in research and development therefore are able to acquire and use advanced information technologies.

In addition, education and literacy, especially adult literacy, appears to have direct impact on dissemination and personal computers, thus showing that education influences technology adoption. However we do not find evidence that education is a significant explanatory variable of mobile phone use. This may be due to the reason that use of mobile phones does not need as much educational or training skills as it is required in case of computer or internet use. Undoubtedly education must have a role in diffusion of information and communication technologies for at least two reasons. Firstly, education directly contributes to basic literacy and reading and writing skills which are essential in use of modern ICT as knowledge-based products. More educated people are likely to be quicker to adopt new innovations than people with less education. Secondly, based on the facts that the early users of the internet were people working in higher education and research academic institutions may play an important role in spreading of ICT. However, our findings that education is important in technology dissemination is consistent with the earlier findings of Barrow and Lee (2000) and Duncombe (2000), Caselli and Coleman (2001) and Wong (2001) and is in sharp contrast with the findings of Hargittai (1999) and

Norris(2000), as they concluded that education is not important in technology dissemination.

It is surprising to find that there is no support for the influence of FDI on ICT diffusion. As mentioned earlier, FDI is an important channel through which technology enters a country and gets disseminated. Perhaps, there is a threshold that most developing countries in the sample have not yet reached or that FDI in the countries under study targets labour-intensive sectors that require negligible levels of ICT. In fact, since FDI is accounted for in the index of economic freedom, the findings do not necessarily imply that this variable has no impact on ICT diffusion.

Moreover, the estimation yields values for the speed of diffusion adjustment (α) that are consistent with the increased adoption of ICT. In a cross-sectional model including 75 developed and developing countries, Kiiski and Pohjola (2002) report values for the speed of diffusion that range from 0.186 to 0.527. However the empirical results in this research paper find that the speed of diffusion can vary from 0.400 to 0.455 for mobile phones, from 0.804 to 0.810 for personal computers and from 0.718 to 0.780 for internet use. However, given that the RHS variables are not the same, it is difficult to make a more meaningful comparison of the results derived in the two studies.

V. SUMMARY

This study has six important findings. First, income is a major determinant of ICT diffusion. Income influences both ICT infrastructure as it is shown to cause higher internet use, use of personal computers and internet hosts and access to ICT since it has an effect on internet use. Second, there is a positive impact of government trade policies on ICT. Openness fosters the adopting and adapting of technology. Third, at least in the case of two ICT indicators (mobile phones and internet hosts) political rights and civil liberties have a strong influence. Fourth, there is evidence supporting that education (literacy) has a positive impact on ICT diffusion. Moreover, the above conclusions highlight the role of demand in the market for knowledge-based products, and are consistent with the propositions in Quah (2001). It is important to note that for mobile phones openness to international trade and for internet hosts, economic freedom are important factors, while GNI does not seem to have an effect on mobile phones.

In addition, the speed of diffusion in the case of Internet users and Personal computers is shown to be much higher than in the case of internet hosts and mobile phones. This finding may reflect the recent trend in large cities where *cyber cafés* are mushrooming. However, it is feared that a faster diffusion of internet users (relative to internet hosts) may lead to saturation and poor access to information. The present findings seem to provide elements for hope and concern at the same time. On the one hand, there is evidence through earlier researches that ICT enhances income, and hence, it can provide an additional source of economic growth. Due to its pervasive nature, ICT diffusion may allow a *leapfrogging* process to occur. On the other hand, the finding that trade policies and social development variables are important determinants of ICT diffusion, as well as economic development, implies that countries with poor performance in these variables may sink even further in the *information-poor* and *non-communicating* side of the digital divide.

Notes: Information-poor countries considered in this research paper for the purpose of analysis are low-access economies, i.e., the countries have a score value of less than 0.37 according to the Digital Access Index (DAI) of ITU, 2002-03. A complete list of these countries along with their scores can be seen in Table 1. Countries in this category are the poorest in the world and most are LDCs. They have a minimal level of access to the information society. The Digital Access Index (DAI) measures the overall ability of individuals in a country to access and use information and communication technologies. The DAI combines eight variables, covering five areas, to provide an overall country score. The results of the Index point to potential stumbling blocks in ICT adoption.

APPENDIX

Mathematical Derivation of Results

*Details of Model Selection Procedure When Internet Users Are the Relevant
n ICT Indicator*

| Model | Variables Entered / Removed (a) | | Method |
|-------|---------------------------------|-------------------|---|
| | Variables Entered | Variables Removed | |
| 1 | LN-USERS-98 | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 2 | LN-Avg GNI | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 3 | ln-OPEN | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 4 | ln_internet tariff | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |

(a) Dependent Variable: USERS (LN02-98).

| Model Summary | | | | |
|---------------|---------|----------|-------------------|----------------------------|
| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
| 1 | .525(a) | .276 | .258 | .89848688218940 |
| 2 | .818(b) | .669 | .652 | .61554392824644 |
| 3 | .853(c) | .728 | .707 | .56438514885354 |
| 4 | .879(d) | .772 | .748 | .52380532999675 |

(a) Predictors: (Constant), LN-USERS-98.

(b) Predictors: (Constant), LN-USERS-98, LN-Avg GNI.

(c) Predictors: (Constant), LN-USERS-98, LN-Avg GNI, ln-OPEN.

(d) Predictors: (Constant), LN-USERS-98, LN-Avg GNI, ln-OPEN, ln_internet tariff.

| ANOVA(e) | | | | | | |
|----------|------------|----------------|----|-------------|--------|---------|
| | Model | Sum of Squares | df | Mean Square | F | Sig. |
| 1 | Regression | 12.626 | 1 | 12.626 | 15.640 | .000(a) |
| | Residual | 33.098 | 41 | .807 | | |
| | Total | 45.724 | 42 | | | |
| 2 | Regression | 30.569 | 2 | 15.284 | 40.339 | .000(b) |
| | Residual | 15.156 | 40 | .379 | | |
| | Total | 45.724 | 42 | | | |
| 3 | Regression | 33.302 | 3 | 11.101 | 34.849 | .000(c) |
| | Residual | 12.423 | 39 | .319 | | |
| | Total | 45.724 | 42 | | | |
| 4 | Regression | 35.298 | 4 | 8.825 | 32.163 | .000(d) |
| | Residual | 10.426 | 38 | .274 | | |
| | Total | 45.724 | 42 | | | |

(a) Predictors: (Constant), LN-USERS-98.

(b) Predictors: (Constant), LN-USERS-98, LN-Avg GNI.

(c) Predictors: (Constant), LN-USERS-98, LN-Avg GNI, ln-OPEN.

(d) Predictors: (Constant), LN-USERS-98, LN-Avg GNI, ln-OPEN, ln_internet tariff.

(e) Dependent Variable: USERS (LN02-98).

Coefficients (a)

| Model | Unstandardised Coefficients | | Standardised Coefficients | t | Sig. |
|--------------------|-----------------------------|------------|---------------------------|---------|------|
| | B | Std. Error | Beta | | |
| 1 (Constant) | 1.708 | .351 | | 4.869 | .000 |
| LN-USERS-98 | -.411 | .104 | -.525 | -3.955 | .000 |
| 2 (Constant) | -6.780 | 1.257 | | -5.396 | .000 |
| LN-USERS-98 | -.671 | .081 | -.858 | -8.323 | .000 |
| LN-Avg GNI | 1.022 | .149 | .709 | 6.882 | .000 |
| 3 (Constant) | -8.138 | 1.242 | | -6.553 | .000 |
| LN-USERS-98 | -.679 | .074 | -.868 | -9.186 | .000 |
| LN-Avg GNI | .963 | .138 | .668 | 6.997 | .000 |
| ln-OPEN | .541 | .185 | .249 | 2.929 | .006 |
| 4 (Constant) | -3.918 | 1.943 | | -2.016 | .051 |
| LN-USERS-98 | -.718 | .070 | -.918 | -10.241 | .000 |
| LN-Avg GNI | .549 | .200 | .381 | 2.745 | .009 |
| ln-OPEN | .567 | .172 | .261 | 3.307 | .002 |
| ln_internet tariff | -.295 | .109 | -.376 | -2.698 | .010 |

(a) Dependent Variable: USERS (LN02-98).

Excluded Variables (e)

| Model | Beta In | t | Sig. | Partial Correlation | Collinearity Statistics |
|--------------------|----------|--------|------|---------------------|-------------------------|
| | | | | | Tolerance |
| 1 LN-PCs-98 | .533(a) | 4.388 | .000 | .570 | .827 |
| LN-Avg GNI | .709(a) | 6.882 | .000 | .736 | .781 |
| CL-c | -.196(a) | -1.494 | .143 | -.230 | 1.000 |
| ECF-c | -.079(a) | -.589 | .559 | -.093 | .991 |
| ln-fdi | .378(a) | 2.996 | .005 | .428 | .928 |
| ln-OPEN | .336(a) | 2.693 | .010 | .392 | .985 |
| ln_internet tariff | -.694(a) | -6.423 | .000 | -.713 | .762 |
| Education index | .520(a) | 4.212 | .000 | .554 | .823 |
| 2 LN-PCs-98 | .274(b) | 2.592 | .013 | .383 | .651 |
| CL-c | .048(b) | .487 | .629 | .078 | .857 |
| ECF-c | .011(b) | .117 | .908 | .019 | .970 |
| ln-fdi | .120(b) | 1.147 | .259 | .181 | .755 |
| ln-OPEN | .249(b) | 2.929 | .006 | .425 | .964 |
| ln_internet tariff | -.349(b) | -2.240 | .031 | -.338 | .311 |
| Education index | .265(b) | 2.520 | .016 | .374 | .660 |
| 3 LN-PCs-98 | .225(c) | 2.242 | .031 | .342 | .628 |
| CL-c | .037(c) | .410 | .684 | .066 | .855 |
| ECF-c | .039(c) | .451 | .655 | .073 | .959 |
| ln-fdi | .124(c) | 1.299 | .202 | .206 | .755 |
| ln_internet tariff | -.376(c) | -2.698 | .010 | -.401 | .310 |
| Education index | .177(c) | 1.632 | .111 | .256 | .567 |
| 4 LN-PCs-98 | .160(d) | 1.588 | .121 | .253 | .571 |
| CL-c | .030(d) | .357 | .723 | .059 | .854 |
| ECF-c | .075(d) | .931 | .358 | .151 | .934 |
| ln-fdi | .065(d) | .693 | .493 | .113 | .702 |
| Education index | .148(d) | 1.448 | .156 | .232 | .560 |

(a) Predictors in the Model: (Constant), LN-USERS-98.

(b) Predictors in the Model: (Constant), LN-USERS-98, LN-Avg GNI.

(c) Predictors in the Model: (Constant), LN-USERS-98, LN-Avg GNI, ln-OPEN.

(d) Predictors in the Model: (Constant), LN-USERS-98, LN-Avg GNI, ln-OPEN, ln_internet tariff.

(e) Dependent Variable: USERS (LN02-98).

Variables Entered / Removed (b)

| Model | Variables Entered | Variables Removed | Method |
|-------|--|-------------------|---|
| 1 | Education index, ECF-c, CL-c, ln-fdi, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff(a) | . | Enter |
| 2 | . | ln-fdi | Backward (criterion: Probability of F-to-remove >= .100). |
| 3 | . | CL-c | Backward (criterion: Probability of F-to-remove >= .100). |
| 4 | . | ECF-c | Backward (criterion: Probability of F-to-remove >= .100). |
| 5 | . | Education Index | Backward (criterion: Probability of F-to-remove >= .100). |
| 6 | . | LN-PCs-98 | Backward (criterion: Probability of F-to-remove >= .100). |

(a) All requested variables entered.

(b) Dependent Variable: USERS (LN02-98).

Model Summary

| Model | R | R-Square | Adjusted R Square | Std. Error of the Estimate |
|-------|---------|----------|-------------------|----------------------------|
| 1 | .904(a) | .816 | .766 | .50435849610735 |
| 2 | .902(b) | .813 | .769 | .50178824801358 |
| 3 | .898(c) | .806 | .767 | .50357515882357 |
| 4 | .894(d) | .798 | .765 | .50591094508067 |
| 5 | .887(e) | .787 | .758 | .51361817779732 |
| 6 | .879(f) | .772 | .748 | .52380532999675 |

(a) Predictors: (Constant), Education index, ECF-c, CL-c, ln-fdi, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(b) Predictors: (Constant), Education index, ECF-c, CL-c, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(c) Predictors: (Constant), Education index, ECF-c, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(d) Predictors: (Constant), Education index, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(e) Predictors: (Constant), ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(f) Predictors: (Constant), ln-OPEN, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

ANOVA (g)

| Model | Sum of Squares | df | Mean Square | F | Sig. |
|--------------|----------------|----|-------------|--------|---------|
| 1 Regression | 37.330 | 9 | 4.148 | 16.306 | .000(a) |
| Residual | 8.394 | 33 | .254 | | |
| Total | 45.724 | 42 | | | |
| 2 Regression | 37.163 | 8 | 4.645 | 18.450 | .000(b) |
| Residual | 8.561 | 34 | .252 | | |
| Total | 45.724 | 42 | | | |
| 3 Regression | 36.849 | 7 | 5.264 | 20.759 | .000(c) |
| Residual | 8.876 | 35 | .254 | | |
| Total | 45.724 | 42 | | | |
| 4 Regression | 36.510 | 6 | 6.085 | 23.775 | .000(d) |
| Residual | 9.214 | 36 | .256 | | |
| Total | 45.724 | 42 | | | |
| 5 Regression | 35.964 | 5 | 7.193 | 27.265 | .000(e) |
| Residual | 9.761 | 37 | .264 | | |
| Total | 45.724 | 42 | | | |
| 6 Regression | 35.298 | 4 | 8.825 | 32.163 | .000(f) |
| Residual | 10.426 | 38 | .274 | | |
| Total | 45.724 | 42 | | | |

(a) Predictors: (Constant), Education index, ECF-c, CL-c, ln-fdi, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(b) Predictors: (Constant), Education index, ECF-c, CL-c, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(c) Predictors: (Constant), Education index, ECF-c, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(d) Predictors: (Constant), Education index, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(e) Predictors: (Constant), ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(f) Predictors: (Constant), ln-OPEN, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(g) Dependent Variable: USERS (LN02-98).

Coefficients (a)

| | Model | Unstandardised Coefficients | | Standardised Coefficients | t | Sig. |
|---|--------------------|-----------------------------|------------|---------------------------|---------|------|
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | -4.366 | 1.961 | | -2.227 | .033 |
| | LN-PCs-98 | .183 | .101 | .188 | 1.811 | .079 |
| | LN-Avg GNI | .472 | .204 | .327 | 2.309 | .027 |
| | CL-c | 5.910E-02 | .057 | .088 | 1.031 | .310 |
| | ECF-c | 7.594E-02 | .071 | .085 | 1.066 | .294 |
| | ln-fdi | 4.281E-02 | .053 | .075 | .809 | .424 |
| | ln-OPEN | .383 | .186 | .176 | 2.063 | .047 |
| | ln_internet tariff | -.199 | .119 | -.254 | -1.668 | .105 |
| | LN-USERS-98 | -.779 | .072 | -.995 | -10.755 | .000 |
| | Education index | 1.034 | .581 | .190 | 1.781 | .084 |
| 2 | (Constant) | -4.267 | 1.947 | | -2.192 | .035 |
| | LN-PCs-98 | .163 | .097 | .168 | 1.676 | .103 |
| | LN-Avg GNI | .491 | .202 | .341 | 2.433 | .020 |
| | CL-c | 6.347E-02 | .057 | .095 | 1.118 | .271 |
| | ECF-c | 8.149E-02 | .071 | .091 | 1.155 | .256 |
| | ln-OPEN | .383 | .185 | .177 | 2.076 | .046 |
| | ln_internet tariff | -.230 | .113 | -.293 | -2.042 | .049 |
| | LN-USERS-98 | -.780 | .072 | -.997 | -10.828 | .000 |
| | Education index | 1.097 | .573 | .202 | 1.917 | .064 |
| | | | | | | |
| 3 | (Constant) | -3.680 | 1.881 | | -1.956 | .058 |
| | LN-PCs-98 | .144 | .096 | .148 | 1.495 | .144 |
| | LN-Avg GNI | .443 | .198 | .307 | 2.238 | .032 |
| | ECF-c | 8.180E-02 | .071 | .091 | 1.155 | .256 |
| | ln-OPEN | .421 | .182 | .194 | 2.311 | .027 |
| | ln_internet tariff | -.244 | .112 | -.312 | -2.178 | .036 |
| | LN-USERS-98 | -.758 | .070 | -.969 | -10.898 | .000 |
| | Education index | .925 | .553 | .170 | 1.671 | .104 |
| | | | | | | |
| | | | | | | |
| 4 | (Constant) | -3.531 | 1.886 | | -1.873 | .069 |
| | LN-PCs-98 | .154 | .096 | .158 | 1.597 | .119 |
| | LN-Avg GNI | .460 | .198 | .319 | 2.323 | .026 |
| | ln-OPEN | .410 | .183 | .189 | 2.242 | .031 |
| | ln_internet tariff | -.224 | .111 | -.285 | -2.010 | .052 |
| | LN-USERS-98 | -.754 | .070 | -.964 | -10.806 | .000 |
| | Education index | .796 | .544 | .146 | 1.461 | .153 |
| 5 | (Constant) | -3.670 | 1.912 | | -1.919 | .063 |
| | LN-PCs-98 | .155 | .098 | .160 | 1.588 | .121 |
| | LN-Avg GNI | .521 | .197 | .361 | 2.648 | .012 |
| | ln-OPEN | .509 | .172 | .235 | 2.958 | .005 |
| | ln_internet tariff | -.241 | .112 | -.307 | -2.142 | .039 |
| | LN-USERS-98 | -.735 | .070 | -.939 | -10.564 | .000 |
| 6 | (Constant) | -3.918 | 1.943 | | -2.016 | .051 |
| | LN-Avg GNI | .549 | .200 | .381 | 2.745 | .009 |
| | ln-OPEN | .567 | .172 | .261 | 3.307 | .002 |
| | ln_internet tariff | -.295 | .109 | -.376 | -2.698 | .010 |
| | LN-USERS-98 | -.718 | .070 | -.918 | -10.241 | .000 |

(a) Dependent Variable: USERS (LN02-98).

Excluded Variables (f)

| Model | Beta In | t | Sig. | Partial Correlation | Collinearity Statistics Tolerance |
|-----------------|---------|-------|------|---------------------|-----------------------------------|
| 2 ln-fdi | .075(a) | .809 | .424 | .139 | .643 |
| 3 ln-fdi | .084(b) | .909 | .370 | .154 | .648 |
| CL-c | .095(b) | 1.118 | .271 | .188 | .765 |
| 4 ln-fdi | .094(c) | 1.014 | .317 | .169 | .655 |
| CL-c | .095(c) | 1.117 | .272 | .186 | .765 |
| ECF-c | .091(c) | 1.155 | .256 | .192 | .890 |
| 5 ln-fdi | .106(d) | 1.136 | .264 | .186 | .661 |
| CL-c | .055(d) | .652 | .518 | .108 | .828 |
| ECF-c | .065(d) | .815 | .420 | .135 | .927 |
| Education index | .146(d) | 1.461 | .153 | .237 | .560 |
| 6 ln-fdi | .065(e) | .693 | .493 | .113 | .702 |
| CL-c | .030(e) | .357 | .723 | .059 | .854 |
| ECF-c | .075(e) | .931 | .358 | .151 | .934 |
| Education index | .148(e) | 1.448 | .156 | .232 | .560 |
| LN-PCs-98 | .160(e) | 1.588 | .121 | .253 | .571 |

(a) Predictors in the Model: (Constant), Education index, ECF-c, CL-c, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(b) Predictors in the Model: (Constant), Education index, ECF-c, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(c) Predictors in the Model: (Constant), Education index, ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(d) Predictors in the Model: (Constant), ln-OPEN, LN-PCs-98, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(e) Predictors in the Model: (Constant), ln-OPEN, LN-USERS-98, LN-Avg GNI, ln_internet tariff.

(f) Dependent Variable: USERS (LN02-98).

**Details of Model Selection Procedure When Personal Computers Are the Relevant n
ICT Indicator*

Variables Entered / Removed (b)

| Model | Variables Entered | Variables Removed | Method |
|-------|---|----------------------|---|
| 1 | LN-USERS-98, CL-c, ln-OPEN, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff(a) | . | Enter |
| 2 | | . ln-OPEN | Backward (criterion: Probability of F-to-remove >= .100). |
| 3 | | . CL-c | Backward (criterion: Probability of F-to-remove >= .100). |
| 4 | | . ln_internet tariff | Backward (criterion: Probability of F-to-remove >= .100). |
| 5 | | . ln-fdi | Backward (criterion: Probability of F-to-remove >= .100). |

(a) All requested variables entered.

(b) Dependent Variable: PCs (LN-02-LN98).

Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|---------|----------|-------------------|----------------------------|
| 1 | .816(a) | .666 | .573 | .66636793146906 |
| 2 | .816(b) | .666 | .584 | .65712443521351 |
| 3 | .815(c) | .664 | .595 | .64888374965131 |
| 4 | .814(d) | .662 | .604 | .64129107982249 |
| 5 | .812(e) | .659 | .612 | .63495693384361 |

(a) Predictors: (Constant), LN-USERS-98, CL-c, ln-OPEN, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff.

(b) Predictors: (Constant), LN-USERS-98, CL-c, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff.

(c) Predictors: (Constant), LN-USERS-98, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff.

(d) Predictors: (Constant), LN-USERS-98, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI.

(e) Predictors: (Constant), LN-USERS-98, ECF-c, LN-PCs-98, Adult literacy, LN-Avg GNI.

ANOVA (f)

| Model | Sum of Squares | df | Mean Square | F | Sig. |
|--------------|----------------|----|-------------|--------|---------|
| 1 Regression | 28.396 | 9 | 3.155 | 7.105 | .000(a) |
| Residual | 14.209 | 32 | .444 | | |
| Total | 42.605 | 41 | | | |
| 2 Regression | 28.355 | 8 | 3.544 | 8.208 | .000(b) |
| Residual | 14.250 | 33 | .432 | | |
| Total | 42.605 | 41 | | | |
| 3 Regression | 28.290 | 7 | 4.041 | 9.598 | .000(c) |
| Residual | 14.316 | 34 | .421 | | |
| Total | 42.605 | 41 | | | |
| 4 Regression | 28.211 | 6 | 4.702 | 11.433 | .000(d) |
| Residual | 14.394 | 35 | .411 | | |
| Total | 42.605 | 41 | | | |
| 5 Regression | 28.091 | 5 | 5.618 | 13.935 | .000(e) |
| Residual | 14.514 | 36 | .403 | | |
| Total | 42.605 | 41 | | | |

(a) Predictors: (Constant), LN-USERS-98, CL-c, ln-OPEN, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff.

(b) Predictors: (Constant), LN-USERS-98, CL-c, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff.

(c) Predictors: (Constant), LN-USERS-98, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff.

(d) Predictors: (Constant), LN-USERS-98, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI.

(e) Predictors: (Constant), LN-USERS-98, ECF-c, LN-PCs-98, Adult literacy, LN-Avg GNI.

(f) Dependent Variable: PCs (LN-02-LN98).

Coefficients (a)

| Model | Unstandardised Coefficients | | Standardised Coefficients | t | Sig. |
|--------------------|-----------------------------|------------|---------------------------|--------|------|
| | B | Std. Error | Beta | | |
| 1 (Constant) | −4.567 | 2.621 | | −1.742 | .091 |
| LN-PCs-98 | −.842 | .135 | −.887 | −6.244 | .000 |
| LN-Avg GNI | .554 | .273 | .393 | 2.027 | .051 |
| CL-c | 2.519E-02 | .076 | .039 | .332 | .742 |
| ECF-c | .166 | .094 | .190 | 1.762 | .088 |
| ln-fdi | −4.733E-02 | .071 | −.085 | −.666 | .510 |
| ln-OPEN | 7.357E-02 | .244 | .035 | .301 | .765 |
| Adult Literacy | 1.528E-02 | .006 | .327 | 2.451 | .020 |
| ln_internet tariff | −7.059E-02 | .160 | −.092 | −.442 | .661 |
| LN-USERS-98 | .324 | .096 | .424 | 3.394 | .002 |
| 2 (Constant) | −4.442 | 2.553 | | −1.740 | .091 |
| LN-PCs-98 | −.834 | .130 | −.878 | −6.411 | .000 |
| LN-Avg GNI | .560 | .269 | .398 | 2.084 | .045 |
| CL-c | 2.887E-02 | .074 | .044 | .391 | .699 |
| ECF-c | .164 | .093 | .187 | 1.768 | .086 |
| ln-fdi | −4.734E-02 | .070 | −.085 | −.676 | .504 |
| Adult Literacy | 1.592E-02 | .006 | .340 | 2.754 | .009 |
| ln_internet tariff | −6.409E-02 | .156 | −.084 | −.411 | .684 |
| LN-USERS-98 | .322 | .094 | .422 | 3.429 | .002 |
| 3 (Constant) | −4.161 | 2.418 | | −1.721 | .094 |
| LN-PCs-98 | −.840 | .128 | −.884 | −6.581 | .000 |
| LN-Avg GNI | .537 | .259 | .381 | 2.074 | .046 |
| ECF-c | .164 | .092 | .187 | 1.791 | .082 |
| ln-fdi | −4.466E-02 | .069 | −.080 | −.649 | .521 |
| Adult Literacy | 1.546E-02 | .006 | .331 | 2.767 | .009 |
| ln_internet tariff | −6.630E-02 | .154 | −.086 | −.431 | .669 |
| LN-USERS-98 | .331 | .090 | .434 | 3.685 | .001 |
| 4 (Constant) | −4.939 | 1.587 | | −3.112 | .004 |
| LN-PCs-98 | −.820 | .118 | −.863 | −6.958 | .000 |
| LN-Avg GNI | .605 | .203 | .429 | 2.978 | .005 |
| ECF-c | .157 | .089 | .179 | 1.761 | .087 |
| ln-fdi | −3.462E-02 | .064 | −.062 | −.541 | .592 |
| Adult literacy | 1.522E-02 | .005 | .325 | 2.770 | .009 |
| LN-USERS-98 | .337 | .088 | .441 | 3.830 | .001 |
| 5 (Constant) | −4.734 | 1.526 | | −3.103 | .004 |
| LN-PCs-98 | −.810 | .115 | −.853 | −7.029 | .000 |
| LN-Avg GNI | .561 | .184 | .398 | 3.045 | .004 |
| ECF-c | .155 | .088 | .177 | 1.762 | .087 |
| Adult literacy | 1.483E-02 | .005 | .317 | 2.750 | .009 |
| LN-USERS-98 | .334 | .087 | .437 | 3.843 | .000 |

(a) Dependent Variable: PCs (LN-02-LN98).

Excluded Variables (e)

| Model | Beta In | T | Sig. | Partial Correlation | Collinearity Statistics Tolerance |
|--------------------|----------|-------|------|---------------------|-----------------------------------|
| 2 ln-OPEN | .035(a) | .301 | .765 | .053 | .787 |
| 3 ln-OPEN | .041(b) | .364 | .718 | .063 | .808 |
| CL-c | .044(b) | .391 | .699 | .068 | .793 |
| 4 ln-OPEN | .034(c) | .311 | .758 | .053 | .821 |
| CL-c | .046(c) | .411 | .684 | .070 | .794 |
| ln_internet tariff | -.086(c) | -.431 | .669 | -.074 | .245 |
| 5 ln-OPEN | .036(d) | .330 | .744 | .056 | .822 |
| CL-c | .038(d) | .349 | .729 | .059 | .805 |
| ln_internet tariff | -.042(d) | -.226 | .822 | -.038 | .277 |
| ln-fdi | -.062(d) | -.541 | .592 | -.091 | .727 |

(a) Predictors in the Model: (Constant), LN-USERS-98, CL-c, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff.

(b) Predictors in the Model: (Constant), LN-USERS-98, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI, ln_internet tariff.

(c) Predictors in the Model: (Constant), LN-USERS-98, ECF-c, ln-fdi, LN-PCs-98, Adult literacy, LN-Avg GNI.

(d) Predictors in the Model: (Constant), LN-USERS-98, ECF-c, LN-PCs-98, Adult literacy, LN-Avg GNI.

(e) Dependent Variable: PCs (LN-02-LN98).

*Regression***Variables Entered / Removed (a)**

| Model | Variables Entered | Variables Removed | Method |
|-------|-------------------|-------------------|---|
| 1 | LN-USERS-98 | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 2 | LN-PCs-98 | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 3 | LN-Avg GNI | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 4 | Adult Literacy | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |

(a) Dependent Variable: PCs(LN-02-LN98).

Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|---------|----------|-------------------|----------------------------|
| 1 | .365(a) | .133 | .112 | .96071574101738 |
| 2 | .656(b) | .431 | .401 | .78867872347214 |
| 3 | .756(c) | .572 | .538 | .69261008796680 |
| 4 | .794(d) | .630 | .590 | .65275801844985 |

(a) Predictors: (Constant), LN-USERS-98.

(b) Predictors: (Constant), LN-USERS-98, LN-PCs-98.

(c) Predictors: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI.

(d) Predictors: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI, Adult literacy.

ANOVA (e)

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|--------|---------|
| 1 | Regression | 5.686 | 1 | 5.686 | 6.161 | .017(a) |
| | Residual | 36.919 | 40 | .923 | | |
| | Total | 42.605 | 41 | | | |
| 2 | Regression | 18.347 | 2 | 9.173 | 14.748 | .000(b) |
| | Residual | 24.259 | 39 | .622 | | |
| | Total | 42.605 | 41 | | | |
| 3 | Regression | 24.376 | 3 | 8.125 | 16.938 | .000(c) |
| | Residual | 18.229 | 38 | .480 | | |
| | Total | 42.605 | 41 | | | |
| 4 | Regression | 26.840 | 4 | 6.710 | 15.748 | .000(d) |
| | Residual | 15.765 | 37 | .426 | | |
| | Total | 42.605 | 41 | | | |

(a) Predictors: (Constant), LN-USERS-98.

(b) Predictors: (Constant), LN-USERS-98, LN-PCs-98.

(c) Predictors: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI.

(d) Predictors: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI, Adult literacy.

(e) Dependent Variable: PCs (LN-02-LN98).

Coefficients (a)

| Model | | Unstandardised Coefficients | | Standardised Coefficients | t | Sig. |
|-------|----------------|-----------------------------|------------|---------------------------|--------|------|
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | 1.489 | .379 | | 3.929 | .000 |
| | LN-USERS-98 | .279 | .112 | .365 | 2.482 | .017 |
| 2 | (Constant) | 1.565 | .312 | | 5.023 | .000 |
| | LN-USERS-98 | .470 | .102 | .615 | 4.626 | .000 |
| | LN-PCs-98 | -.569 | .126 | -.599 | -4.512 | .000 |
| 3 | (Constant) | -4.021 | 1.599 | | -2.514 | .016 |
| | LN-USERS-98 | .366 | .094 | .479 | 3.906 | .000 |
| | LN-PCs-98 | -.774 | .125 | -.815 | -6.194 | .000 |
| | LN-Avg GNI | .676 | .191 | .480 | 3.545 | .001 |
| 4 | (Constant) | -3.991 | 1.507 | | -2.647 | .012 |
| | LN-USERS-98 | .335 | .089 | .438 | 3.748 | .001 |
| | LN-PCs-98 | -.804 | .118 | -.846 | -6.789 | .000 |
| | LN-Avg GNI | .537 | .189 | .381 | 2.846 | .007 |
| | Adult literacy | 1.311E-02 | .005 | .280 | 2.404 | .021 |

(a) Dependent Variable: PCs (LN-02-LN98).

Excluded Variables (e)

| Model | Beta In | t | Sig. | Partial Correlation | Collinearity Statistics Tolerance |
|--------------------|----------|--------|------|---------------------|-----------------------------------|
| 1 LN-PCs-98 | -.599(a) | -4.512 | .000 | -.586 | .827 |
| LN-Avg GNI | .093(a) | .552 | .584 | .088 | .781 |
| CL-c | .045(a) | .304 | .763 | .049 | 1.000 |
| ECF-c | .105(a) | .708 | .483 | .113 | .991 |
| ln-fdi | .109(a) | .711 | .481 | .113 | .928 |
| ln-OPEN | -.010(a) | -.067 | .947 | -.011 | .985 |
| Adult literacy | .202(a) | 1.290 | .205 | .202 | .872 |
| ln_internet tariff | .073(a) | .430 | .670 | .069 | .762 |
| 2 LN-Avg GNI | .480(b) | 3.545 | .001 | .499 | .614 |
| CL-c | -.127(b) | -1.003 | .322 | -.161 | .912 |
| ECF-c | .075(b) | .609 | .546 | .098 | .988 |
| ln-fdi | .158(b) | 1.267 | .213 | .201 | .921 |
| ln-OPEN | .124(b) | .987 | .330 | .158 | .933 |
| Adult literacy | .382(b) | 3.158 | .003 | .456 | .811 |
| ln_internet tariff | -.341(b) | -2.211 | .033 | -.338 | .558 |
| 3 CL-c | -.016(c) | -.133 | .895 | -.022 | .838 |
| ECF-c | .127(c) | 1.184 | .244 | .191 | .970 |
| ln-fdi | -.020(c) | -.158 | .876 | -.026 | .740 |
| ln-OPEN | .106(c) | .964 | .342 | .156 | .931 |
| Adult literacy | .280(c) | 2.404 | .021 | .368 | .735 |
| ln_internet tariff | .022(c) | .109 | .914 | .018 | .285 |
| 4 CL-c | .038(d) | .337 | .738 | .056 | .805 |
| ECF-c | .177(d) | 1.762 | .087 | .282 | .938 |
| ln-fdi | -.056(d) | -.469 | .642 | -.078 | .728 |
| ln-OPEN | .025(d) | .222 | .825 | .037 | .825 |
| ln_internet tariff | .013(d) | .067 | .947 | .011 | .285 |

(a) Predictors in the Model: (Constant), LN-USERS-98.

(b) Predictors in the Model: (Constant), LN-USERS-98, LN-PCs-98.

(c) Predictors in the Model: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI.

(d) Predictors in the Model: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI, Adult literacy.

(e) Dependent Variable: PCs (LN-02-LN98).

*Regression***Variables Entered / Removed (a)**

| Model | Variables Entered | Variables Removed | Method |
|-------|-------------------|-------------------|--|
| 1 | LN-USERS-98 | . | Forward (Criterion: Probability-of-F-to-enter <= .050) |
| 2 | LN-PCs-98 | . | Forward (Criterion: Probability-of-F-to-enter <= .050) |
| 3 | LN-Avg GNI | . | Forward (Criterion: Probability-of-F-to-enter <= .050) |
| 4 | Adult literacy | . | Forward (Criterion: Probability-of-F-to-enter <= .050) |

(a) Dependent Variable: PCs (LN-02-LN98).

Model Summary

| Model | R | R-Square | Adjusted R-Square | Std. Error of the Estimate |
|-------|---------|----------|-------------------|----------------------------|
| 1 | .365(a) | .133 | .112 | .96071574101738 |
| 2 | .656(b) | .431 | .401 | .78867872347214 |
| 3 | .756(c) | .572 | .538 | .69261008796680 |
| 4 | .794(d) | .630 | .590 | .65275801844985 |

(a) Predictors: (Constant), LN-USERS-98.

(b) Predictors: (Constant), LN-USERS-98, LN-PCs-98.

(c) Predictors: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI.

(d) Predictors: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI, Adult literacy.

ANOVA (e)

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|--------|---------|
| 1 | Regression | 5.686 | 1 | 5.686 | 6.161 | .017(a) |
| | Residual | 36.919 | 40 | .923 | | |
| | Total | 42.605 | 41 | | | |
| 2 | Regression | 18.347 | 2 | 9.173 | 14.748 | .000(b) |
| | Residual | 24.259 | 39 | .622 | | |
| | Total | 42.605 | 41 | | | |
| 3 | Regression | 24.376 | 3 | 8.125 | 16.938 | .000(c) |
| | Residual | 18.229 | 38 | .480 | | |
| | Total | 42.605 | 41 | | | |
| 4 | Regression | 26.840 | 4 | 6.710 | 15.748 | .000(d) |
| | Residual | 15.765 | 37 | .426 | | |
| | Total | 42.605 | 41 | | | |

(a) Predictors: (Constant), LN-USERS-98.

(b) Predictors: (Constant), LN-USERS-98, LN-PCs-98.

(c) Predictors: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI.

(d) Predictors: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI, Adult literacy.

(e) Dependent Variable: PCs (LN-02-LN98).

Coefficients (a)

| Model | | Unstandardised Coefficients | | Standardised Coefficients | | Sig. |
|-------|----------------|-----------------------------|------------|---------------------------|--------|------|
| | | B | Std. Error | Beta | t | |
| 1 | (Constant) | 1.489 | .379 | | 3.929 | .000 |
| | LN-USERS-98 | .279 | .112 | .365 | 2.482 | .017 |
| 2 | (Constant) | 1.565 | .312 | | 5.023 | .000 |
| | LN-USERS-98 | .470 | .102 | .615 | 4.626 | .000 |
| | LN-PCs-98 | -.569 | .126 | -.599 | -4.512 | .000 |
| 3 | (Constant) | -4.021 | 1.599 | | -2.514 | .016 |
| | LN-USERS-98 | .366 | .094 | .479 | 3.906 | .000 |
| | LN-PCs-98 | -.774 | .125 | -.815 | -6.194 | .000 |
| | LN-Avg GNI | .676 | .191 | .480 | 3.545 | .001 |
| 4 | (Constant) | -3.991 | 1.507 | | -2.647 | .012 |
| | LN-USERS-98 | .335 | .089 | .438 | 3.748 | .001 |
| | LN-PCs-98 | -.804 | .118 | -.846 | -6.789 | .000 |
| | LN-Avg GNI | .537 | .189 | .381 | 2.846 | .007 |
| | Adult literacy | 1.311E-02 | .005 | .280 | 2.404 | .021 |

(a) Dependent Variable: PCs (LN-02-LN98).

Excluded Variables (e)

| Model | | Beta In | t | Sig. | Partial Correlation | Collinearity Statistics Tolerance |
|-------|--------------------|----------|--------|------|---------------------|-----------------------------------|
| 1 | LN-PCs-98 | -.599(a) | -4.512 | .000 | -.586 | .827 |
| | LN-Avg GNI | .093(a) | .552 | .584 | .088 | .781 |
| | CL-c | .045(a) | .304 | .763 | .049 | 1.000 |
| | ECF-c | .105(a) | .708 | .483 | .113 | .991 |
| | ln-fdi | .109(a) | .711 | .481 | .113 | .928 |
| | ln-OPEN | -.010(a) | -.067 | .947 | -.011 | .985 |
| | Adult literacy | .202(a) | 1.290 | .205 | .202 | .872 |
| 2 | ln_internet tariff | .073(a) | .430 | .670 | .069 | .762 |
| | LN-Avg GNI | .480(b) | 3.545 | .001 | .499 | .614 |
| | CL-c | -.127(b) | -1.003 | .322 | -.161 | .912 |
| | ECF-c | .075(b) | .609 | .546 | .098 | .988 |
| | ln-fdi | .158(b) | 1.267 | .213 | .201 | .921 |
| | ln-OPEN | .124(b) | .987 | .330 | .158 | .933 |
| | Adult literacy | .382(b) | 3.158 | .003 | .456 | .811 |
| 3 | ln_internet tariff | -.341(b) | -2.211 | .033 | -.338 | .558 |
| | CL-c | -.016(c) | -.133 | .895 | -.022 | .838 |
| | ECF-c | .127(c) | 1.184 | .244 | .191 | .970 |
| | ln-fdi | -.020(c) | -.158 | .876 | -.026 | .740 |
| | ln-OPEN | .106(c) | .964 | .342 | .156 | .931 |
| | Adult literacy | .280(c) | 2.404 | .021 | .368 | .735 |
| | ln_internet tariff | .022(c) | .109 | .914 | .018 | .285 |
| 4 | CL-c | .038(d) | .337 | .738 | .056 | .805 |
| | ECF-c | .177(d) | 1.762 | .087 | .282 | .938 |
| | ln-fdi | -.056(d) | -.469 | .642 | -.078 | .728 |
| | ln-OPEN | .025(d) | .222 | .825 | .037 | .825 |
| | ln_internet tariff | .013(d) | .067 | .947 | .011 | .285 |

(a) Predictors in the Model: (Constant), LN-USERS-98.

(b) Predictors in the Model: (Constant), LN-USERS-98, LN-PCs-98.

(c) Predictors in the Model: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI.

(d) Predictors in the Model: (Constant), LN-USERS-98, LN-PCs-98, LN-Avg GNI, Adult literacy.

(e) Dependent Variable: PCs (LN-02-LN98).

*Details of Model Selection Procedure When Internet Hosts Are the
Relevant n ICT Indicator*

Variables Entered / Removed (b)

| Model | Variables Entered | Variables Removed | Method |
|-------|--|-------------------|---|
| 1 | LN-HOSTS-98, FDI-Avg, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI, Education index(a) | . | Enter |
| 2 | . | Education index | Backward (criterion: Probability of F-to-remove >= .100). |
| 3 | . | FDI-Avg | Backward (criterion: Probability of F-to-remove >= .100). |
| 4 | . | CL-c | Backward (criterion: Probability of F-to-remove >= .100). |
| 5 | . | LN-PCs-98 | Backward (criterion: Probability of F-to-remove >= .100). |
| 6 | . | OPEN-Avg | Backward (criterion: Probability of F-to-remove >= .100). |

(a) All requested variables entered.

(b) Dependent Variable: HOSTA (LN02-98).

Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|---------|----------|-------------------|----------------------------|
| 1 | .543(a) | .294 | .106 | 1.19706115760003 |
| 2 | .541(b) | .293 | .133 | 1.17892490645525 |
| 3 | .538(c) | .290 | .157 | 1.16271328411677 |
| 4 | .532(d) | .283 | .174 | 1.15089924013000 |
| 5 | .522(e) | .273 | .187 | 1.14159443945720 |
| 6 | .508(f) | .259 | .195 | 1.13605956508465 |

(a) Predictors: (Constant), LN-HOSTS-98, FDI-Avg, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI, Education index.

(b) Predictors: (Constant), LN-HOSTS-98, FDI-Avg, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI.

(c) Predictors: (Constant), LN-HOSTS-98, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI .

(d) Predictors: (Constant), LN-HOSTS-98, OPEN-Avg, ECF-c, LN-PCs-98, LN-Avg GNI.

(e) Predictors: (Constant), LN-HOSTS-98, OPEN-Avg, ECF-c, LN-Avg GNI .

(f) Predictors: (Constant), LN-HOSTS-98, ECF-c, LN-Avg GNI.

ANOVA (g)

| Model | Sum of Squares | df | Mean Square | F | Sig. |
|--------------|----------------|----|-------------|-------|---------|
| 1 Regression | 17.932 | 8 | 2.242 | 1.564 | .178(a) |
| Residual | 42.989 | 30 | 1.433 | | |
| Total | 60.921 | 38 | | | |
| 2 Regression | 17.835 | 7 | 2.548 | 1.833 | .116(b) |
| Residual | 43.086 | 31 | 1.390 | | |
| Total | 60.921 | 38 | | | |
| 3 Regression | 17.660 | 6 | 2.943 | 2.177 | .071(c) |
| Residual | 43.261 | 32 | 1.352 | | |
| Total | 60.921 | 38 | | | |
| 4 Regression | 17.210 | 5 | 3.442 | 2.599 | .043(d) |
| Residual | 43.711 | 33 | 1.325 | | |
| Total | 60.921 | 38 | | | |
| 5 Regression | 16.611 | 4 | 4.153 | 3.186 | .025(e) |
| Residual | 44.310 | 34 | 1.303 | | |
| Total | 60.921 | 38 | | | |
| 6 Regression | 15.749 | 3 | 5.250 | 4.068 | .014(f) |
| Residual | 45.172 | 35 | 1.291 | | |
| Total | 60.921 | 38 | | | |

(a) Predictors: (Constant), LN-HOSTS-98, FDI-Avg, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI, Education index .

(b) Predictors: (Constant), LN-HOSTS-98, FDI-Avg, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI .

(c) Predictors: (Constant), LN-HOSTS-98, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI .

(d) Predictors: (Constant), LN-HOSTS-98, OPEN-Avg, ECF-c, LN-PCs-98, LN-Avg GNI.

(e) Predictors: (Constant), LN-HOSTS-98, OPEN-Avg, ECF-c, LN-Avg GNI .

(f) Predictors: (Constant), LN-HOSTS-98, ECF-c, LN-Avg GNI .

(g) Dependent Variable: HOSTA (LN02-98).

| Coefficients (a) | | | | | | |
|------------------|-----------------|-----------------------------|------------|---------------------------|--------|------|
| Model | | Unstandardised Coefficients | | Standardised Coefficients | t | Sig. |
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | −5.542 | 3.355 | | −1.652 | .109 |
| | LN-PCs-98 | .129 | .225 | .109 | .573 | .571 |
| | LN-Avg GNI | .699 | .383 | .399 | 1.825 | .078 |
| | ECF-c | .326 | .188 | .300 | 1.733 | .093 |
| | CL-c | −7.102E-02 | .141 | −.087 | −.505 | .617 |
| | FDI-Avg | −1.385E-05 | .000 | −.058 | −.368 | .716 |
| | OPEN-Avg | 6.690E-03 | .014 | .085 | .494 | .625 |
| | Education index | .401 | 1.540 | .061 | .260 | .796 |
| | LN-HOSTS-98 | −.398 | .166 | −.476 | −2.407 | .022 |
| 2 | (Constant) | −5.390 | 3.253 | | −1.657 | .108 |
| | LN-PCs-98 | .134 | .220 | .114 | .610 | .546 |
| | LN-Avg GNI | .721 | .368 | .412 | 1.962 | .059 |
| | ECF-c | .310 | .175 | .285 | 1.774 | .086 |
| | CL-c | −8.097E-02 | .133 | −.100 | −.607 | .548 |
| | FDI-Avg | −1.314E-05 | .000 | −.055 | −.355 | .725 |
| | OPEN-Avg | 8.004E-03 | .012 | .102 | .646 | .523 |
| | LN-HOSTS-98 | −.380 | .147 | −.454 | −2.578 | .015 |
| | | | | | | |
| 3 | (Constant) | −5.329 | 3.204 | | −1.663 | .106 |
| | LN-PCs-98 | .131 | .217 | .111 | .603 | .551 |
| | LN-Avg GNI | .708 | .361 | .405 | 1.963 | .058 |
| | ECF-c | .310 | .172 | .285 | 1.803 | .081 |
| | CL-c | −7.534E-02 | .131 | −.093 | −.577 | .568 |
| | OPEN-Avg | 8.479E-03 | .012 | .108 | .698 | .490 |
| | LN-HOSTS-98 | −.378 | .145 | −.452 | −2.601 | .014 |
| | | | | | | |
| | | | | | | |
| 4 | (Constant) | −5.902 | 3.015 | | −1.957 | .059 |
| | LN-PCs-98 | .144 | .214 | .122 | .673 | .506 |
| | LN-Avg GNI | .763 | .344 | .436 | 2.217 | .034 |
| | ECF-c | .312 | .170 | .286 | 1.830 | .076 |
| | OPEN-Avg | 8.330E-03 | .012 | .106 | .693 | .493 |
| | LN-HOSTS-98 | −.392 | .142 | −.468 | −2.765 | .009 |
| | | | | | | |
| 5 | (Constant) | −6.986 | 2.529 | | −2.763 | .009 |
| | LN-Avg GNI | .883 | .292 | .505 | 3.023 | .005 |
| | ECF-c | .315 | .169 | .289 | 1.865 | .071 |
| | OPEN-Avg | 9.582E-03 | .012 | .122 | .813 | .422 |
| | LN-HOSTS-98 | −.394 | .141 | −.471 | −2.801 | .008 |
| 6 | (Constant) | −6.659 | 2.484 | | −2.680 | .011 |
| | LN-Avg GNI | .889 | .291 | .508 | 3.058 | .004 |
| | ECF-c | .295 | .166 | .271 | 1.775 | .085 |
| | LN-HOSTS-98 | −.379 | .139 | −.453 | −2.732 | .010 |

(a) Dependent Variable: HOSTA (LN02-98).

Excluded Variables (f)

| Model | Beta In | t | Sig. | Partial Correlation | Collinearity Statistics Tolerance |
|-------------------|----------|-------|------|---------------------|-----------------------------------|
| 2 Education index | .061(a) | .260 | .796 | .047 | .433 |
| 3 Education index | .054(b) | .238 | .814 | .043 | .435 |
| FDI-Avg | -.055(b) | -.355 | .725 | -.064 | .937 |
| 4 Education index | .085(c) | .392 | .697 | .069 | .472 |
| FDI-Avg | -.044(c) | -.288 | .776 | -.051 | .950 |
| CL-c | -.093(c) | -.577 | .568 | -.101 | .858 |
| 5 Education index | .102(d) | .476 | .638 | .083 | .480 |
| FDI-Avg | -.038(d) | -.252 | .802 | -.044 | .953 |
| CL-c | -.103(d) | -.648 | .521 | -.112 | .867 |
| LN-PCs-98 | .122(d) | .673 | .506 | .116 | .664 |
| 6 Education index | .147(e) | .744 | .462 | .127 | .554 |
| FDI-Avg | -.050(e) | -.335 | .740 | -.057 | .963 |
| CL-c | -.102(e) | -.647 | .522 | .110 | .867 |
| LN-PCs-98 | .141(e) | .796 | .432 | .135 | .680 |
| OPEN-Avg | .122(e) | .813 | .422 | .138 | .958 |

(a) Predictors in the Model: (Constant), LN-HOSTS-98, FDI-Avg, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI.

(b) Predictors in the Model: (Constant), LN-HOSTS-98, OPEN-Avg, CL-c, ECF-c, LN-PCs-98, LN-Avg GNI.

(c) Predictors in the Model: (Constant), LN-HOSTS-98, OPEN-Avg, ECF-c, LN-PCs-98, LN-Avg GNI.

(d) Predictors in the Model: (Constant), LN-HOSTS-98, OPEN-Avg, ECF-c, LN-Avg GNI.

(e) Predictors in the Model: (Constant), LN-HOSTS-98, ECF-c, LN-Avg GNI .

(f) Dependent Variable: HOSTA (LN02-98).

*Details of Model Selection Procedure When Mobile
Phones Are the Relevant n ICT Indicator*

Variables Entered / Removed (b)

| Model | Variables Entered | Variables Removed | Method |
|-------|---|-------------------|---|
| 1 | LN-M-98, CL-c, ECF-c, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index(a) | . | Enter |
| 2 | . | CL-c | Backward (criterion: Probability of F-to-remove >= .100). |
| 3 | . | ECF-c | Backward (criterion: Probability of F-to-remove >= .100). |
| 4 | . | ln-fdi | Backward (criterion: Probability of F-to-remove >= .100). |
| 5 | . | Adult literacy | Backward (criterion: Probability of F-to-remove >= .100). |
| 6 | . | Education index | Backward (criterion: Probability of F-to-remove >= .100). |
| 7 | . | LN-Avg GNI | Backward (criterion: Probability of F-to-remove >= .100). |

(a) All requested variables entered.

(b) Dependent Variable: M(ln02-ln98).

Model Summary

| Model | R | R-Square | Adjusted R-Square | Std. Error of the Estimate |
|-------|---------|----------|-------------------|----------------------------|
| 1 | .602(a) | .362 | .248 | .92768648860601 |
| 2 | .601(b) | .361 | .264 | .91825546325226 |
| 3 | .598(c) | .358 | .276 | .91034613791259 |
| 4 | .594(d) | .352 | .285 | .90485855365053 |
| 5 | .577(e) | .333 | .279 | .90866499916275 |
| 6 | .574(f) | .330 | .289 | .90210549580296 |
| 7 | .560(g) | .314 | .287 | .90343596063431 |

(a) Predictors: (Constant), LN-M-98, CL-c, ECF-c, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index.

(b) Predictors: (Constant), LN-M-98, ECF-c, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index.

(c) Predictors: (Constant), LN-M-98, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index.

(d) Predictors: (Constant), LN-M-98, ln-OPEN, Adult literacy, LN-Avg GNI, Education index.

(e) Predictors: (Constant), LN-M-98, ln-OPEN, LN-Avg GNI, Education index.

(f) Predictors: (Constant), LN-M-98, ln-OPEN, LN-Avg GNI.

(g) Predictors: (Constant), LN-M-98, ln-OPEN.

ANOVA (h)

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|--------|---------|
| 1 | Regression | 21.960 | 8 | 2.745 | 3.190 | .006(a) |
| | Residual | 38.727 | 45 | .861 | | |
| | Total | 60.687 | 53 | | | |
| 2 | Regression | 21.900 | 7 | 3.129 | 3.710 | .003(b) |
| | Residual | 38.787 | 46 | .843 | | |
| | Total | 60.687 | 53 | | | |
| 3 | Regression | 21.737 | 6 | 3.623 | 4.371 | .001(c) |
| | Residual | 38.950 | 47 | .829 | | |
| | Total | 60.687 | 53 | | | |
| 4 | Regression | 21.386 | 5 | 4.277 | 5.224 | .001(d) |
| | Residual | 39.301 | 48 | .819 | | |
| | Total | 60.687 | 53 | | | |
| 5 | Regression | 20.229 | 4 | 5.057 | 6.125 | .000(e) |
| | Residual | 40.458 | 49 | .826 | | |
| | Total | 60.687 | 53 | | | |
| 6 | Regression | 19.997 | 3 | 6.666 | 8.191 | .000(f) |
| | Residual | 40.690 | 50 | .814 | | |
| | Total | 60.687 | 53 | | | |
| 7 | Regression | 19.061 | 2 | 9.530 | 11.677 | .000(g) |
| | Residual | 41.626 | 51 | .816 | | |
| | Total | 60.687 | 53 | | | |

(a) Predictors: (Constant), LN-M-98, CL-c, ECF-c, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index.

(b) Predictors: (Constant), LN-M-98, ECF-c, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index.

(c) Predictors: (Constant), LN-M-98, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index.

(d) Predictors: (Constant), LN-M-98, ln-OPEN, Adult literacy, LN-Avg GNI, Education index.

(e) Predictors: (Constant), LN-M-98, ln-OPEN, LN-Avg GNI, Education index.

(f) Predictors: (Constant), LN-M-98, ln-OPEN, LN-Avg GNI.

(g) Predictors: (Constant), LN-M-98, ln-OPEN.

(h) Dependent Variable: M(ln02-ln98).

Coefficients (a)

| Model | Unstandardised Coefficients | | Standardised Coefficients | t | Sig. |
|-----------------|-----------------------------|------------|---------------------------|--------|------|
| | B | Std. Error | Beta | | |
| 1 (Constant) | −2.680 | 2.099 | | −1.277 | .208 |
| LN-Avg GNI | .288 | .259 | .195 | 1.112 | .272 |
| CL-c | −2.370E-02 | .090 | −.035 | −.264 | .793 |
| ECF-c | 5.048E-02 | .118 | .055 | .429 | .670 |
| ln-fdi | 5.578E-02 | .085 | .096 | .659 | .513 |
| ln-OPEN | .652 | .297 | .293 | 2.194 | .033 |
| Education index | −3.989 | 3.670 | −.714 | −1.087 | .283 |
| Adult literacy | 2.992E-02 | .030 | .610 | .998 | .324 |
| LN-M-98 | −.462 | .108 | −.640 | −4.279 | .000 |
| 2 (Constant) | −2.840 | 1.988 | | −1.429 | .160 |
| LN-Avg GNI | .303 | .250 | .205 | 1.214 | .231 |
| ECF-c | 5.129E-02 | .116 | .056 | .440 | .662 |
| ln-fdi | 5.321E-02 | .083 | .091 | .639 | .526 |
| ln-OPEN | .642 | .292 | .288 | 2.200 | .033 |
| Education index | −3.902 | 3.618 | −.699 | −1.078 | .286 |
| Adult literacy | 2.964E-02 | .030 | .604 | 1.000 | .323 |
| LN-M-98 | −.464 | .106 | −.644 | −4.365 | .000 |
| 3 (Constant) | −2.637 | 1.917 | | −1.375 | .175 |
| LN-Avg GNI | .307 | .248 | .207 | 1.238 | .222 |
| ln-fdi | 5.367E-02 | .083 | .092 | .650 | .519 |
| ln-OPEN | .640 | .289 | .288 | 2.213 | .032 |
| Education index | −4.339 | 3.450 | −.777 | −1.258 | .215 |
| Adult literacy | 3.265E-02 | .029 | .665 | 1.141 | .260 |
| LN-M-98 | −.462 | .105 | −.641 | −4.387 | .000 |
| 4 (Constant) | −2.647 | 1.906 | | −1.389 | .171 |
| LN-Avg GNI | .347 | .238 | .235 | 1.456 | .152 |
| ln-OPEN | .623 | .286 | .280 | 2.175 | .035 |
| Education index | −4.398 | 3.428 | −.787 | −1.283 | .206 |
| Adult literacy | 3.375E-02 | .028 | .688 | 1.189 | .240 |
| LN-M-98 | −.442 | .100 | −.613 | −4.413 | .000 |
| 5 (Constant) | −2.293 | 1.890 | | −1.213 | .231 |
| LN-Avg GNI | .275 | .232 | .186 | 1.189 | .240 |
| ln-OPEN | .605 | .287 | .272 | 2.106 | .040 |
| Education index | −.447 | .844 | −.080 | −.530 | .599 |
| LN-M-98 | −.454 | .100 | −.630 | −4.535 | .000 |
| 6 (Constant) | −1.958 | 1.768 | | −1.107 | .273 |
| LN-Avg GNI | .217 | .203 | .147 | 1.073 | .289 |
| ln-OPEN | .549 | .265 | .246 | 2.071 | .044 |
| LN-M-98 | −.455 | .099 | −.631 | −4.575 | .000 |
| 7 (Constant) | −.330 | .908 | | −.363 | .718 |
| ln-OPEN | .573 | .264 | .257 | 2.170 | .035 |
| LN-M-98 | −.400 | .086 | −.555 | −4.679 | .000 |

(a) Dependent Variable: M(ln02-ln98).

Excluded Variables (g)

| Model | Beta In | t | Sig. | Partial Correlation | Collinearity Statistics Tolerance |
|-----------------|----------|-------|------|---------------------|-----------------------------------|
| 2 CL-c | -.035(a) | -.264 | .793 | -.039 | .826 |
| 3 CL-c | -.036(b) | -.277 | .783 | -.041 | .827 |
| ECF-c | .056(b) | .440 | .662 | .065 | .866 |
| 4 CL-c | -.026(c) | -.203 | .840 | -.030 | .838 |
| ECF-c | .057(c) | .451 | .654 | .066 | .866 |
| ln-fdi | .092(c) | .650 | .519 | .094 | .682 |
| 5 CL-c | -.021(d) | -.160 | .874 | -.023 | .839 |
| ECF-c | .087(d) | .711 | .481 | .102 | .915 |
| ln-fdi | .102(d) | .717 | .477 | .103 | .685 |
| Adult literacy | .688(d) | 1.189 | .240 | .169 | 4.033E-02 |
| 6 CL-c | -.005(e) | -.044 | .965 | -.006 | .879 |
| ECF-c | .097(e) | .814 | .420 | .115 | .958 |
| ln-fdi | .091(e) | .649 | .519 | .092 | .696 |
| Adult literacy | -.032(e) | -.223 | .824 | -.032 | .672 |
| Education index | -.080(e) | -.530 | .599 | -.075 | .596 |
| 7 CL-c | -.047(f) | -.403 | .688 | -.057 | .995 |
| ECF-c | .077(f) | .652 | .518 | .092 | .978 |
| ln-fdi | .127(f) | .968 | .337 | .136 | .781 |
| Adult literacy | .030(f) | .229 | .820 | .032 | .805 |
| Education index | .005(f) | .035 | .972 | .005 | .767 |
| LN-Avg GNI | .147(f) | 1.073 | .289 | .150 | .713 |

(a) Predictors in the Model: (Constant), LN-M-98, ECF-c, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index.

(b) Predictors in the Model: (Constant), LN-M-98, ln-OPEN, ln-fdi, Adult literacy, LN-Avg GNI, Education index.

(c) Predictors in the Model: (Constant), LN-M-98, ln-OPEN, Adult literacy, LN-Avg GNI, Education index.

(d) Predictors in the Model: (Constant), LN-M-98, ln-OPEN, LN-Avg GNI, Education index.

(e) Predictors in the Model: (Constant), LN-M-98, ln-OPEN, LN-Avg GNI.

(f) Predictors in the Model: (Constant), LN-M-98, ln-OPEN.

(g) Dependent Variable: M(ln02-ln98).

| | | |
|-----------|---|------------|
| Resources | Memory Required | 5636 bytes |
| | Additional Memory Required for Residual Plots | 0 bytes |
| | Elapsed Time | 0:00:00.00 |

Variables Entered / Removed (a)

| Model | Variables Entered | Variables Removed | Method |
|-------|-------------------|-------------------|---|
| 1 | LN-M-98 | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |
| 2 | ln-OPEN | . | Stepwise (Criteria: Probability-of-F-to-enter <= .050, Probability-of-F-to-remove >= .100). |

(a) Dependent Variable: M(ln02-ln98).

Model Summary

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|---------|----------|-------------------|----------------------------|
| 1 | .501(a) | .251 | .236 | .93508686061264 |
| 2 | .560(b) | .314 | .287 | .90343596063431 |

(a) Predictors: (Constant), LN-M-98.

(b) Predictors: (Constant), LN-M-98, ln-OPEN.

ANOVA (c)

| Model | | Sum of Squares | df | Mean Square | F | Sig. |
|-------|------------|----------------|----|-------------|--------|---------|
| 1 | Regression | 15.219 | 1 | 15.219 | 17.405 | .000(a) |
| | Residual | 45.468 | 52 | .874 | | |
| | Total | 60.687 | 53 | | | |
| 2 | Regression | 19.061 | 2 | 9.530 | 11.677 | .000(b) |
| | Residual | 41.626 | 51 | .816 | | |
| | Total | 60.687 | 53 | | | |

(a) Predictors: (Constant), LN-M-98.

(b) Predictors: (Constant), LN-M-98, ln-OPEN.

(c) Dependent Variable: M(ln02-ln98).

Coefficients (a)

| Model | | Unstandardised Coefficients | | Standardized Coefficients | t | Sig. |
|-------|------------|-----------------------------|------------|---------------------------|--------|------|
| | | B | Std. Error | Beta | | |
| 1 | (Constant) | 1.608 | .170 | | 9.444 | .000 |
| | LN-M-98 | -.361 | .086 | -.501 | -4.172 | .000 |
| 2 | (Constant) | -.330 | .908 | | -.363 | .718 |
| | LN-M-98 | -.400 | .086 | -.555 | -4.679 | .000 |
| | ln-OPEN | .573 | .264 | .257 | 2.170 | .035 |

a Dependent Variable: M(ln02-ln98).

Excluded Variables (c)

| Model | | Beta In | t | Sig. | Partial Correlation | Collinearity Statistics Tolerance |
|-------|-----------------|----------|-------|------|---------------------|--------------------------------------|
| 1 | LN-Avg GNI | .172(a) | 1.219 | .228 | .168 | .719 |
| | CL-c | -.047(a) | -.388 | .700 | -.054 | .995 |
| | ECF-c | .044(a) | .363 | .718 | .051 | .993 |
| | ln-fdi | .121(a) | .889 | .378 | .124 | .781 |
| | ln-OPEN | .257(a) | 2.170 | .035 | .291 | .955 |
| | Education index | .102(a) | .798 | .429 | .111 | .886 |
| | Adult literacy | .119(a) | .948 | .348 | .132 | .920 |
| 2 | LN-Avg GNI | .147(b) | 1.073 | .289 | .150 | .713 |
| | CL-c | -.047(b) | -.403 | .688 | -.057 | .995 |
| | ECF-c | .077(b) | .652 | .518 | .092 | .978 |
| | ln-fdi | .127(b) | .968 | .337 | .136 | .781 |
| | Education index | .005(b) | .035 | .972 | .005 | .767 |
| | Adult literacy | .030(b) | .229 | .820 | .032 | .805 |

(a) Predictors in the Model: (Constant), LN-M-98.

(b) Predictors in the Model: (Constant), LN-M-98, ln-OPEN.

(c) Dependent Variable: M(ln02-ln98).

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